

# BDA Partners

The leading independent pan-Asian investment banking firm



## Global presence

**New York**  
10 professionals

**London**  
8 professionals

**Dubai**  
2 professionals

**Mumbai**  
8 professionals

**Ho Chi Minh City**  
2 professionals



**Singapore**  
3 professionals

**Hong Kong**  
14 professionals

**Shanghai**  
20 professionals

**Seoul**  
6 professionals

**Tokyo**  
8 professionals

## Advisory services

**1996** Founded in 1996  
80% employee owned

**80+** Bankers across  
three continents

**90%** Of transactions are  
cross-border in nature

- BDA helps its clients to initiate and execute cross-border M&A transactions involving Asia, including the Middle East, and the Western economies
- Since its establishment in 1996, BDA has assisted numerous multinational corporations and financial investors to increase strategic value by bringing to bear our knowledge and expertise on transactions and alliances between companies in Asia and the West
- BDA advises clients on acquisitions, divestments, JVs and other forms of strategic alliance. We provide corporate finance services in situations involving restructuring, debt advisory and business valuation. We also undertake strategic assessment studies to help our clients understand where the best opportunities for strategic investment might lie
- BDA has a strategic partnership with William Blair which broadens our collective reach and ability to deliver the best outcomes for clients

Select clients



## Committed to nine sectors



**Agriculture & Agribusiness**



**Automotive**



**Chemicals**



**Consumer & Luxury**



**FIG**



**Healthcare**



**Industrials**



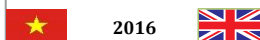

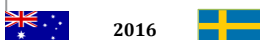

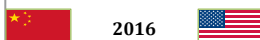

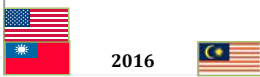



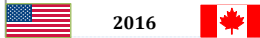

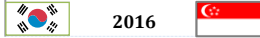


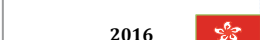

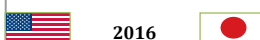

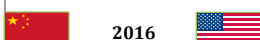




**Services**
















**Technology**

# Selected transactions

 <p>Divested UK compact construction equipment business to <b>Groupe Mecalac</b></p>  <p>2016</p>	 <p>Divested Clark's Botanicals to <b>Glansaol</b></p>  <p>2016</p>	 <p>Raised growth capital from <b>Standard Chartered Private Equity</b></p>  <p>2016</p>	 <p>Divested Facade Access Holdings to <b>Alimak Group</b></p>  <p>2016</p>	 <p>Agreed to divest stake in King Koil China to <b>Advent International</b></p>  <p>2016</p>
 <p>Divested AFE Solutions to <b>N2N Connect</b></p>  <p>2016</p>	 <p>Divested equity stake in Xinbang Logistics to <b>HCT Logistics</b></p>  <p>2016</p>	 <p>Divested Adweek to <b>Beringer Capital</b></p>  <p>2016</p>	 <p>Agreed to divest Titan X to <b>TATA AutoComp</b></p>  <p>2016</p>	 <p>Divested Kolon Water &amp; Energy to <b>Standard Chartered Private Equity</b></p>  <p>2016</p>
 <p>Acquired shares in <b>Graphic Controls</b></p>  <p>2016</p>	 <p>China Expansion and agreement to issue US\$48m shares to <b>Hybrid Kinetic Group</b></p>  <p>2016</p>	 <p>Agreed to divest German CE business to <b>Yanmar</b></p>  <p>2016</p>	 <p>Divested CHS Ningbo Protein Foods Ltd to <b>Shandong Wonderful</b></p>  <p>2016</p>	 <p>Agreed to divest stake in Tri-Wall Holdings to <b>Rengo Co</b></p>  <p>2016</p>

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