

# BDA Partners

The leading independent pan-Asian investment banking firm

**B | D | A**  
PARTNERS



## Global presence

**New York**  
10 professionals

**London**  
8 professionals

**Dubai**  
2 professionals

**Mumbai**  
8 professionals

**Ho Chi Minh City**  
2 professionals



**Singapore**  
3 professionals

**Hong Kong**  
14 professionals

**Shanghai**  
20 professionals

**Seoul**  
6 professionals

**Tokyo**  
8 professionals

## Advisory services

**1996** Founded in 1996  
80% employee owned

**80+** Bankers across  
three continents

**90%** Of transactions are  
cross-border in nature

- BDA helps its clients to initiate and execute cross-border M&A transactions involving Asia, including the Middle East, and the Western economies
- Since its establishment in 1996, BDA has assisted numerous multinational corporations and financial investors to increase strategic value by bringing to bear our knowledge and expertise on transactions and alliances between companies in Asia and the West
- BDA advises clients on acquisitions, divestments, JVs and other forms of strategic alliance. We provide corporate finance services in situations involving restructuring, debt advisory and business valuation. We also undertake strategic assessment studies to help our clients understand where the best opportunities for strategic investment might lie
- BDA has a strategic partnership with William Blair which broadens our collective reach and ability to deliver the best outcomes for clients

Select clients



## Committed to nine sectors



**Agriculture & Agribusiness**



**Automotive**



**Chemicals**



**Consumer & Luxury**



**FIG**



**Healthcare**



**Industrials**










**Services**



**Technology**

# Selected transactions

 Merged with  <b>Fitness First</b>   2017 	 Love your light  Raised growth capital   2017 	 Divested CMC Biologics  <b>Asahi Glass</b>   2017 	 Divested Presswerk Krefeld to  <b>HANNOVER Finanz</b>   2017 	 Sold controlling stake to  <b>Palamon</b>   2017 
 Divested Theodore Alexander to  <b>Creative Home Furniture</b>   2017 	 Divested UK compact construction equipment business to  <b>Grpue Mecalac</b>   2016 	 Raised growth capital from  <b>Standard Chartered Private Equity</b>   2016 	 Divested Facade Access Holdings to  <b>Alimak Group</b>   2016 	 Divested King Koil China to  <b>Advent International</b>   2016 
 Divested AFE Solutions to  <b>N2N Connect</b>   2016 	 Divested Xinbang Logistics to  <b>HCT Logistics</b>   2016 	 Divested Titan X to  <b>TATA AutoComp</b>   2016 	 Divested Kolon Water & Energy to  <b>Standard Chartered Private Equity</b>   2016 	 Acquired  <b>Graphic Controls</b>   2016 

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