

# BDA Partners

The leading independent pan-Asian investment banking firm

B | D | A  
PARTNERS



## Global presence

**New York**  
10 professionals

**London**  
8 professionals

**Dubai**  
2 professionals

**Mumbai**  
8 professionals

**Ho Chi Minh City**  
2 professionals



**Singapore**  
3 professionals

**Hong Kong**  
14 professionals

**Shanghai**  
20 professionals

**Seoul**  
6 professionals

**Tokyo**  
8 professionals

## Advisory services

**1996** Founded in 1996  
80% employee owned

**80+** Bankers across  
three continents

**90%** Of transactions are  
cross-border in nature

- BDA helps its clients to initiate and execute cross-border M&A transactions involving Asia, including the Middle East, and the Western economies
- Since its establishment in 1996, BDA has assisted numerous multinational corporations and financial investors to increase strategic value by bringing to bear our knowledge and expertise on transactions and alliances between companies in Asia and the West
- BDA advises clients on acquisitions, divestments, JVs and other forms of strategic alliance. We provide corporate finance services in situations involving restructuring, debt advisory and business valuation. We also undertake strategic assessment studies to help our clients understand where the best opportunities for strategic investment might lie
- BDA has a strategic partnership with William Blair which broadens our collective reach and ability to deliver the best outcomes for clients

Select clients



## Committed to nine sectors



**Agriculture & Agribusiness**



**Automotive**



**Chemicals**



**Consumer & Luxury**



**FIG**



**Healthcare**



**Industrials**











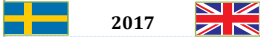

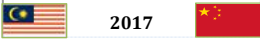

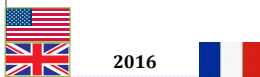

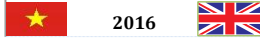

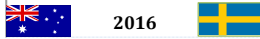

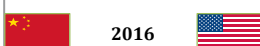



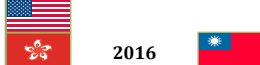

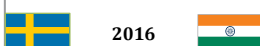

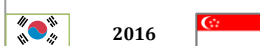


**Services**




**Technology**

# Selected transactions

 <p>Divested Indian compact construction equipment business to</p> <p><b>Manitou</b></p>  <p>2017</p>	 <p>Merged with</p> <p><b>Fitness First</b></p>  <p>2017</p>	 <p>Love your light</p> <p>Raised growth capital</p>  <p>2017</p>	 <p>Divested CMC Biologics</p> <p><b>Asahi Glass</b></p>  <p>2017</p>	 <p>Divested Presswerk Krefeld to</p> <p><b>HANNOVER Finanz</b></p>  <p>2017</p>
<p><i>Happy Socks</i></p> <p>Sold controlling stake to</p> <p><b>Palamon</b></p>  <p>2017</p>	 <p>Divested Theodore Alexander to</p> <p><b>Creative Home Furniture</b></p>  <p>2017</p>	 <p>Divested UK compact construction equipment business to</p> <p><b>Groupe Mecalac</b></p>  <p>2016</p>	 <p>Raised growth capital from</p> <p><b>Standard Chartered Private Equity</b></p>  <p>2016</p>	 <p>Divested Facade Access Holdings to</p> <p><b>Alimak Group</b></p>  <p>2016</p>
 <p>Divested King Koil China to</p> <p><b>Advent International</b></p>  <p>2016</p>	 <p>Divested AFE Solutions to</p> <p><b>N2N Connect</b></p>  <p>2016</p>	 <p>Divested Xinbang Logistics to</p> <p><b>HCT Logistics</b></p>  <p>2016</p>	 <p>Divested Titan X to</p> <p><b>TATA AutoComp</b></p>  <p>2016</p>	 <p>Divested Kolon Water &amp; Energy to</p> <p><b>Standard Chartered Private Equity</b></p>  <p>2016</p>

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