

BDA Partners

The leading independent pan-Asian investment banking firm

B | D | A
PARTNERS



Global presence

New York
10 professionals

London
8 professionals

Dubai
2 professionals

Mumbai
8 professionals

Ho Chi Minh City
2 professionals



Singapore
3 professionals

Hong Kong
14 professionals

Shanghai
20 professionals

Seoul
6 professionals

Tokyo
8 professionals

Advisory services

1996 Founded in 1996
80% employee owned

80+ Bankers across
three continents

90% Of transactions are
cross-border in nature

- BDA helps its clients to initiate and execute cross-border M&A transactions involving Asia, including the Middle East, and the Western economies
- Since its establishment in 1996, BDA has assisted numerous multinational corporations and financial investors to increase strategic value by bringing to bear our knowledge and expertise on transactions and alliances between companies in Asia and the West
- BDA advises clients on acquisitions, divestments, JVs and other forms of strategic alliance. We provide corporate finance services in situations involving restructuring, debt advisory and business valuation. We also undertake strategic assessment studies to help our clients understand where the best opportunities for strategic investment might lie
- BDA has a strategic partnership with William Blair which broadens our collective reach and ability to deliver the best outcomes for clients

Select clients



Committed to nine sectors



Agriculture & Agribusiness



Automotive



Chemicals



Consumer & Luxury



FIG



Healthcare



Industrials



Services



Technology

Selected transactions

One Equity Partners

Divested its 48.08% equity stake in

NETAS

2017

INTERNATIONAL PAPER

Agreed to divest China foodservice business to

Huhtamaki

2017



Divested VNPT ePay to

UTC

2017

PALLADIN
CONSUMER RETAIL PARTNERS

Divested Harrys of London to

Charles Cohen

2017

KERRY

Acquired Chinese food ingredients company

Tianning Flavours

2017

TEREX

Divested Indian compact construction equipment business to

Manitou

2017

CELEBRITY

Merged with

Fitness First

2017

finally
Love your light

Raised growth capital

2017

CMC
biologics

Divested CMC Biologics

Asahi Glass

2017

MACLEAN-FOGG

Divested Presswerk Krefeld to

HANNOVER Finanz

2017

Happy Socks

Sold controlling stake to

Palamon

2017

NAVIS

Divested Theodore Alexander to

Creative Home Furniture

2017

TEREX

Divested UK compact construction equipment business to

Groupe Mecalac

2016

Clark's Botanicals

Divested Clark's Botanicals to

Glansol Beauty

2016

Standard Chartered Private Equity

Raised growth capital from

Standard Chartered Private Equity

2016

Senior contacts



Euan Rellie

Senior Managing Director
New York

+1-212-265-5300
erellie@bdapartners.com



Charles Maynard

Senior Managing Director
London

+44-20-3327-3362
cmaynard@bdapartners.com



Andrew Huntley

Senior Managing Director
London, Dubai

+44-20-3327-3361
ahuntley@bdapartners.com



Jeff Acton

Managing Director
Tokyo

+81-3-3433-5803
jacton@bdapartners.com



Paul DiGiacomo

Managing Director
Hong Kong

+852-2537-9565
pdigiaco@bdapartners.com



Howard Lee

Managing Director
Seoul

+82-2-735-4220
hlee@bdapartners.com



Jeffrey Wang

Managing Director
Shanghai

+86-21-5407-5580
jwang@bdapartners.com



Mark Webster

Managing Director
Shanghai

+86-21-5407-5580
mwebster@bdapartners.com



Anthony Siu

Managing Director
Shanghai

+86-21-5407-5580
asiu@bdapartners.com



Simon Kavanagh

Managing Director
Hong Kong

+852-2537-9565
skavanagh@bdapartners.com



Kumar Mahtani

Managing Director
Mumbai

+91-22-6140-3806
kmahtani@bdapartners.com



Karen Cheung

Managing Director
Hong Kong

+852-3698-1700
kcheung@bdapartners.com



Matthew Doull

Managing Director
Hong Kong

+852-9722-6603
mdoull@bdapartners.com



Rica Wirianata

Director
Singapore

+65-6829-7101
rwirianata@bdapartners.com