



Global presence

New York
10 professionals

London
8 professionals

Dubai
2 professionals

Mumbai
8 professionals

Ho Chi Minh City
2 professionals



Singapore
3 professionals

Hong Kong
14 professionals

Shanghai
20 professionals

Seoul
6 professionals

Tokyo
8 professionals

Advisory services

1996 Founded in 1996
80% employee owned

80+ Bankers across
three continents

90% Of transactions are
cross-border in nature

2 Strategic partnerships

- BDA helps its clients to initiate and execute cross-border M&A transactions involving Asia, including the Middle East, and the Western economies
- Since its establishment in 1996, BDA has assisted multinational corporations and financial investors to increase strategic value by bringing to bear our knowledge and expertise on transactions between companies in Asia
- BDA advises clients on acquisitions, divestitures, JVs and alliances. We provide corporate finance services involving restructuring, capital raises and, debt advisory
- BDA has strategic partnerships with William Blair and Development Bank of Japan, each of which hold minority equity positions in BDA. These partnerships broaden our collective reach and help deliver the best outcomes for our clients



Select clients



ARDIAN



BainCapital



Cookson



ECOLAB

THE GORES GROUP

Happy Socks



INTERNATIONAL PAPER

Johnson Controls



LARSEN & TOUBRO
It's all about Imagining

life technologies

molex



One Equity Partners



SHERWIN-WILLIAMS

ST Engineering



TEREX



THOMSON REUTERS

Committed to seven sectors



Automotive



Chemicals



Consumer & Luxury



Healthcare



Industrials



Services








Technology

Selected transactions

 <p>Acquired roller coaster manufacturer, Vekoma Rides</p>  <p>2018</p>	 <p>Divested Gourmet Noodle House to</p>  <p>2018</p>	 <p>Divested MFS Technology to</p> <p>DCP Capital</p> <p>2018</p>	 <p>Agreed to divest Apple World to</p>  <p>2018</p>	 <p>Equity issue & JV with</p>  <p>2018</p>
 <p>Agreed to acquire</p>  <p>2018</p>	 <p>Sold Kingstar Data System to Zhongping Capital</p>  <p>2018</p>	 <p>Divested shares of Taiheiyo Seiki Holding to</p> <p>TKY Corporation</p> <p>2017</p>	 <p>Raised growth capital</p> <p>2017</p>	 <p>Divested The Ritedose Company to</p>   <p>2017</p>
<p>One Equity Partners</p> <p>Divested its 48.08% equity stake in Netas to</p>  <p>2017</p>	 <p>Agreed to divest China foodservice business to</p>  <p>2017</p>	 <p>Divested VNPT ePay to</p>  <p>2017</p>	 <p>Divested Harrys of London to</p> <p>Charles Cohen</p> <p>2017</p>	 <p>Acquired Chinese food ingredients company</p> <p>Tianning Flavours</p> <p>2017</p>

Senior contacts

 <p>Euan Rellie Senior Managing Director New York</p> <p>+1-212-265-5300 erellie@bdapartners.com</p>	 <p>Charles Maynard Senior Managing Director London</p> <p>+44-20-3327-3362 cmaynard@bdapartners.com</p>
 <p>Andrew Huntley Senior Managing Director London, Dubai</p> <p>+44-20-3327-3361 ahuntley@bdapartners.com</p>	 <p>Paul DiGiacomo Senior Managing Director Hong Kong</p> <p>+852-2537-9565 pdigiaco@bdapartners.com</p>
 <p>Jeff Acton Managing Director Tokyo</p> <p>+81-3-3433-5803 jacton@bdapartners.com</p>	 <p>Howard Lee Managing Director Seoul</p> <p>+82-2-735-4220 hlee@bdapartners.com</p>
 <p>Jeffrey Wang Managing Director Shanghai</p> <p>+86-21-5407-5580 jwang@bdapartners.com</p>	 <p>Mark Webster Managing Director Shanghai</p> <p>+86-21-5407-5580 mwebster@bdapartners.com</p>
 <p>Anthony Siu Managing Director Shanghai</p> <p>+86-21-5407-5580 asiu@bdapartners.com</p>	 <p>Simon Kavanagh Managing Director Hong Kong</p> <p>+852-2537-9565 skavanagh@bdapartners.com</p>
 <p>Kumar Mahtani Managing Director Mumbai</p> <p>+91-22-6140-3806 kmahtani@bdapartners.com</p>	 <p>Karen Cheung Managing Director Hong Kong</p> <p>+852-3698-1700 kcheung@bdapartners.com</p>
 <p>Matthew Doull Managing Director Hong Kong</p> <p>+852-9722-6603 mdoull@bdapartners.com</p>	 <p>Rica Wirianata Director Singapore</p> <p>+65-6829-7101 rwirianata@bdapartners.com</p>