



Global presence

New York
8 professionals

London
6 professionals

Mumbai
7 professionals

Ho Chi Minh City
5 professionals

Singapore
8 professionals



Hong Kong
8 professionals

Shanghai
16 professionals

Seoul
9 professionals

Tokyo
8 professionals

Advisory services

1996 Founded in 1996
80% employee owned

70+ Bankers across
three continents

90% Of transactions are
cross-border in nature

2 Strategic partnerships

- BDA helps its clients to initiate and execute cross-border M&A transactions involving Asia, including the Middle East, and the Western economies
- Since its establishment in 1996, BDA has assisted multinational corporations and financial investors to increase strategic value by bringing to bear our knowledge and expertise on transactions between companies in Asia
- BDA advises clients on acquisitions, divestitures, JVs and alliances. We provide corporate finance services involving restructuring, capital raises and, debt advisory
- BDA has strategic partnerships with William Blair and Development Bank of Japan, each of which hold minority equity positions in BDA. These partnerships broaden our collective reach and help deliver the best outcomes for our clients

William Blair

Development Bank of Japan

Select clients



Committed to seven sectors



Automotive



Chemicals



Consumer & Luxury



Healthcare



Industrials



Services



Technology

Selected transactions

 Divested Parador to CK BIRLA GROUP 2018	 Divested Chinese RTW business to a Hong Kong-based investor 2018	 Divested Model Solution to 2018	 Acquired roller coaster manufacturer, Vekoma Rides 2018	 Divested Gourmet Noodle House to 格林豪泰酒店 2018
 Divested MFS Technology to DCP Capital 2018	 Agreed to divest Apple World to 2018	 Equity issue & JV with 2018	 Agreed to acquire 2018	 Sold Kingstar Data System to Zhongping Capital 2018
 Divested shares of Taiheiyo Seiki Holding to TKY Corporation 2017	 Raised growth capital 2017	 Divested The Ritedose Company to 2017	 Divested its 48.08% equity stake in Netas to 2017	 Agreed to divest China foodservice business to 2017

Senior contacts

 Euan Rellie Senior Managing Director New York +1-212-265-5300 erellie@bdapartners.com	 Charles Maynard Senior Managing Director London +44-20-3327-3362 cmaynard@bdapartners.com
 Andrew Huntley Senior Managing Director London +44-20-3327-3361 ahuntley@bdapartners.com	 Paul DiGiacomo Senior Managing Director Hong Kong +852-2537-9565 pdigiacomo@bdapartners.com
 Jeff Acton Managing Director Tokyo +81-3-3433-5803 jacton@bdapartners.com	 Howard Lee Managing Director Seoul +82-2-735-4220 hlee@bdapartners.com
 Jeffrey Wang Managing Director Shanghai +86-21-5407-5580 jwang@bdapartners.com	 Mark Webster Managing Director Shanghai +86-21-5407-5580 mwebster@bdapartners.com
 Anthony Siu Managing Director Shanghai +86-21-5407-5580 asiu@bdapartners.com	 Simon Kavanagh Managing Director Hong Kong +852-2537-9565 skavanagh@bdapartners.com
 Kumar Mahtani Managing Director Mumbai +91-22-6140-3806 kmahtani@bdapartners.com	 Karen Cheung Managing Director Hong Kong +852-3698-1700 kcheung@bdapartners.com
 Matthew Doull Managing Director Hong Kong +852-9722-6603 mdoull@bdapartners.com	 Rica Wirianata Director Singapore +65-6829-7101 rwirianata@bdapartners.com
 Christian Mienert Director New York +1-212-265-5300 cmienert@bdapartners.com	 Huong Trinh Director Ho Chi Minh City +85-8-6288-8755 htrinh@bdapartners.com