

## The global investment banking advisor for Asia

We are a premium provider of Asia-related advice to sophisticated clients globally, with over 20 years' experience advising on cross-border M&A, capital raising and financial restructuring.

### Where we are

- We provide global reach from our teams in New York and London, and true regional depth through our seven Asian offices in Mumbai, Singapore, Ho Chi Minh City, Hong Kong, Shanghai, Seoul and Tokyo

### How we are organised

- We have deep expertise in the Chemicals, Consumer & Retail, Health, Industrials, Services and Technology sectors

### How we work

- We work relentlessly to earn our clients' trust by delivering insightful advice and outstanding outcomes

### Our services

- We provide M&A advisory services for:
  - Divestitures
  - Acquisitions
  - Capital raisings
  - Debt advisory and restructuring transactions
  - Valuations

### Our partnerships

- William Blair, a premier global investment banking business
- Development Bank of Japan (DBJ), a Japanese government owned bank with US\$150bn of assets

### Global reach



### Committed to six sectors



**#1**

Cross-border Asian sellside M&A advisor\*

**1996**

Founded and led since then by the same senior team

**88%**

Of transactions are cross-border

**100**

Bankers collaborating seamlessly across three continents

**2**

Strategic partnerships

*William Blair*




















\*Private companies headquartered in China, India, Japan, Korea or Southeast Asia; Control transactions up to US\$1bn enterprise value, 2015-2018 | Source: Dealogic

## Recent transactions

 Divested Nagano Industry to   2019	 Divested Nippon Oil Pump to   2018	INVESTCORP Invested up to US\$250m in Everbright New Economy Fund   2018	 Divested plant health business in Japan to   2018	 Divested Leyou to   2018
 Divested Parador to    2018	 Divested its 49% stake in Mitsubishi Motors Philippines to   2018	 Raised growth capital from   2018	 Divested Chinese RTW business to a Hong Kong based investor  2018	  Divested Model Solution to   2018
 Acquired roller coaster manufacturer   2018	 Divested Gourmet Noodle House to   2018	  Divested MFS Technology to DCP Capital  2018	 Divested Apple World to   2018	 Acquired 75% of Zhejiang Maximal Forklift Truck   2018

## Our senior team

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