

## The global investment banking advisor

We are a premium provider of Asia-related advice to sophisticated clients globally, with 30 years' experience advising on cross-border M&A, capital raising and financial restructuring.

### Where we are

- We provide global reach from our teams in New York and London, and true regional depth through our seven Asian offices in Mumbai, Singapore, Ho Chi Minh City, Hong Kong, Shanghai, Seoul and Tokyo

### How we are organised

- We have deep expertise in the Chemicals, Consumer & Retail, Health, Industrials, Services, Sustainability and Technology sectors

### How we work

- We work relentlessly to earn our clients' trust by delivering insightful advice and outstanding outcomes

### Our services

- We provide M&A advisory services for:
  - Divestitures
  - Acquisitions
  - Capital raisings
  - Debt advisory and restructuring transactions
  - Valuations

### Our partnerships

- William Blair, a premier global investment banking business
- Development Bank of Japan (DBJ), a Japanese government owned bank with US\$150bn of assets

## Global reach



## Committed to seven sectors



# #1

Cross-border Asian sellside M&A advisor\*

# 1996

Founded and led since then by the same senior team

# 80%

Of transactions are cross-border

# 120+

Bankers collaborating seamlessly across three continents

# 2

Strategic partnerships

*William Blair*



\*Private companies headquartered in Greater China, India, Japan, Korea or Southeast Asia; Control transactions up to US\$1bn enterprise value, 2016-2021 | Source: Dealogic

### Contact

[bdapartners.com](http://bdapartners.com)

[in](#) [bdapartners](#)

[@BDAPartners](#)

[BDAPartners](#)

[bdapartners](#)

# Recent transactions

 Sold controlling stake to  2025	 Divested FICT to  2025	 Divested automotive audio manufacturing operations to  2025	 And other shareholders divested a controlling stake in MG to Creador 2025	 Acquired 100% stake in Ecorbit from  2024
 Sold X-Fiper to  2024	 Divested stake in Japan Energy Components  2024	 Acquired 75% stake in  2024	 Invested in  2024	 Sold minority stake in Cargo Services to  2024
 a portfolio company of  has been acquired by  2024	 Divested stake in  to  2024	 Formed strategic alliance with  2024	 Divested BusinessOn to  2024	 Divested Doosan Power Systems India Private Ltd to  2024

# Our senior team

 <b>Euan Rellie</b> Managing Partner New York  +1 (212) 265 5300 erellie@bdapartners.com	 <b>Andrew Huntley</b> Managing Partner Ho Chi Minh City / London  +84 (28) 3620 8806 ahuntley@bdapartners.com	 <b>Paul DiGiacomo</b> Managing Partner Hong Kong  +852 3698 1700 pdigiacomo@bdapartners.com	 <b>Jeff Acton</b> Partner Tokyo  +81 (3) 3433 5800 jacton@bdapartners.com	 <b>Jonathan Aiken</b> Partner London  +44 (0)20 3327 3364 jaiken@bdapartners.com
 <b>Manoj Balwani</b> Partner New York  +91 99 30930225 mbalwani@bdapartners.com	 <b>Karen Cheung</b> Partner Hong Kong  +852 9240 3166 kcheung@bdapartners.com	 <b>Simon Kavanagh</b> Partner Hong Kong  +852 3698 1700 skavanagh@bdapartners.com	 <b>Howard Lee</b> Partner Seoul  +82 (2) 735 4220 hlee@bdapartners.com	 <b>Kumar Mahtani</b> Partner Mumbai  +91 (22) 6140 3800 kmahtani@bdapartners.com
 <b>Sanjay Singh</b> Partner Mumbai  +91 (22) 6140 3800 ssingh@bdapartners.com	 <b>Anthony Siu</b> Partner Shanghai  +86 (21) 5407 5580 asiu@bdapartners.com	 <b>Huong Trinh</b> Partner Ho Chi Minh City  +84 (28) 3620 8806 htrinh@bdapartners.com	 <b>Mark Webster</b> Chairman Singapore / London  +65 6958 1200 mwebster@bdapartners.com	 <b>Rica Wirianata</b> Partner Singapore  +65 6958 1200 rwirianata@bdapartners.com
 <b>Anindita Das</b> Managing Director Singapore  +65 6958 1210 adas@bdapartners.com	 <b>Alex Ditchfield</b> Managing Director New York  +1 212 265 5300 aditchfield@bdapartners.com	 <b>Jyotin Gagrani</b> Managing Director Mumbai  +91 (22) 6140 3800 jgagrani@bdapartners.com	 <b>Suguru Sasaki</b> Managing Director Tokyo  +81 80 3503 4028 ssasaki@bdapartners.com	 <b>Jakub Widzyk</b> Managing Director Hong Kong  +852 6466 1228 jwidzyk@bdapartners.com
 <b>Sophia Wu</b> Managing Director Shanghai  +86 21 3217 8222 swu@bdapartners.com	 <b>Toshiaki Yokohara</b> Managing Director Tokyo  +81 80 1301 5601 tyokohara@bdapartners.com			