

The global investment banking advisor for Asia

We are a premium provider of Asia-related advice to sophisticated clients globally, with over 20 years' experience advising on cross-border M&A, capital raising and financial restructuring.

Where we are

- We provide global reach from our teams in New York and London, and true regional depth through our seven Asian offices in Mumbai, Singapore, Ho Chi Minh City, Hong Kong, Shanghai, Seoul and Tokyo

How we are organised

- We have deep expertise in the Chemicals, Consumer & Retail, Health, Industrials, Services and Technology sectors

How we work

- We work relentlessly to earn our clients' trust by delivering insightful advice and outstanding outcomes

Our services

- We provide M&A advisory services for:
 - Divestitures
 - Acquisitions
 - Capital raisings
 - Debt advisory and restructuring transactions
 - Valuations

Our partnerships

- William Blair, a premier global investment banking business
- Development Bank of Japan (DBJ), a Japanese government owned bank with US\$150bn of assets

Global reach



Committed to six sectors



#1

Cross-border Asian sellside M&A advisor*

1996

Founded and led since then by the same senior team

88%

Of transactions are cross-border

100

Bankers collaborating seamlessly across three continents

2



Strategic partnerships

William Blair



















*Private companies headquartered in China, India, Japan, Korea or Southeast Asia; Control transactions up to US\$1bn enterprise value, 2015-2018 | Source: Dealogic

Recent transactions

 Divested majority stake to   2019	 Raised Series B growth capital from  2019	 Divested Nagano Industry to  2019	 Divested Chrysal International to   2019	 Divested Alliance Cosmetics Group to Mandom Corporation   2019
 Divested Nippon Oil Pump to   2018	 Invested up to US\$250m in Everbright New Economy Fund   2018	 Divested plant health business in Japan to   2018	 Divested Leyou to   2018	 Divested Parador to   2018
 Divested its 49% stake in Mitsubishi Motors Philippines to   2018	 Divested Chinese RTW business to a Hong Kong based investor  2018	 Divested Model Solution to   2018	 Acquired roller coaster manufacturer   2018	 Divested Gourmet Noodle House to   2018

Our senior team

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