

## The global investment banking advisor for Asia

We are a premium provider of Asia-related advice to sophisticated clients globally, with over 20 years' experience advising on cross-border M&A, capital raising and financial restructuring.

### Where we are

- We provide global reach from our teams in New York and London, and true regional depth through our seven Asian offices in Mumbai, Singapore, Ho Chi Minh City, Hong Kong, Shanghai, Seoul and Tokyo

### How we are organised

- We have deep expertise in the Chemicals, Consumer & Retail, Health, Industrials, Services and Technology sectors

### How we work

- We work relentlessly to earn our clients' trust by delivering insightful advice and outstanding outcomes

### Our services

- We provide M&A advisory services for:
  - Divestitures
  - Acquisitions
  - Capital raisings
  - Debt advisory and restructuring transactions
  - Valuations

### Our partnerships

- William Blair, a premier global investment banking business
- Development Bank of Japan (DBJ), a Japanese government owned bank with US\$150bn of assets

### Global reach



### Committed to six sectors



**#1**

Cross-border Asian sellside M&A advisor\*

**1996**

Founded and led since then by the same senior team

**88%**

Of transactions are cross-border

**100+**

Bankers collaborating seamlessly across three continents

**2**

Strategic partnerships

*William Blair*














\*Private companies headquartered in China, India, Japan, Korea or Southeast Asia; Control transactions up to US\$1bn enterprise value, 2015-2018 | Source: Dealogic

## Recent transactions

 Agreed to divest a 70% stake to  2019	 Divested majority stake to  2019	 Raised Series B growth capital from  2019	 Divested Nagano Industry to  2019	 Divested Chrysal International to  2019
 Divested Alliance Cosmetics Group to Mandom Corporation  2019	 Divested Nippon Oil Pump to  2018	 Invested up to US\$250m in Everbright New Economy Fund  2018	 Divested plant health business in Japan to  2018	 Divested Leyou to  2018
 Divested Parador to  2018	 Divested its 49% stake in Mitsubishi Motors Philippines to  2018	 Divested Chinese RTW business to a Hong Kong based investor 2018	 Divested Model Solution to  2018	 Acquired roller coaster manufacturer  2018

## Our senior team

 <b>Euan Rellie</b> Senior Managing Director New York +1 (212) 265 5300 erellie@bdapartners.com	 <b>Charles Maynard</b> Senior Managing Director London +44 (0)20 3327 3360 cmaynard@bdapartners.com	 <b>Andrew Huntley</b> Senior Managing Director Ho Chi Minh City +84 (28) 7300 2755 ahuntley@bdapartners.com	 <b>Paul DiGiacomo</b> Senior Managing Director Hong Kong +852 3698 1700 pdigiacomo@bdapartners.com
 <b>Jeff Acton</b> Managing Director Tokyo +81 (3) 3433 5800 jacton@bdapartners.com	 <b>Howard Lee</b> Managing Director Seoul +82 (2) 735 4220 hlee@bdapartners.com	 <b>Jeffrey Wang</b> Managing Director Shanghai +86 (21) 5407 5580 jwang@bdapartners.com	 <b>Mark Webster</b> Managing Director Shanghai +86 (21) 5407 5580 mwebster@bdapartners.com
 <b>Karen Cheung</b> Managing Director Hong Kong +852 3698 1700 kcheung@bdapartners.com	 <b>Matthew Doull</b> Managing Director Hong Kong +852 3698 1700 mdoull@bdapartners.com	 <b>Simon Kavanagh</b> Managing Director Hong Kong +852 3698 1700 skavanagh@bdapartners.com	 <b>Kumar Mahtani</b> Managing Director Mumbai +91 (22) 6140 3800 kmahtani@bdapartners.com
 <b>Anthony Siu</b> Managing Director Shanghai +86 (21) 5407 5580 asiu@bdapartners.com	 <b>Hideyuki Tozawa</b> Managing Director Tokyo +81 (3) 6826 6488 htozawa@bdapartners.com	 <b>Huong Trinh</b> Director Ho Chi Minh City +84 (28) 7300 2754 htrinh@bdapartners.com	 <b>Rica Wirianata</b> Director Singapore +65 6958 1200 rwirianata@bdapartners.com

bdapartners.com  
[in](#) bdapartners  
[twitter](#) @BDAPartners  
[facebook](#) BDAPartners  
[linkedin](#) bda-partners