



We are a premium provider of Asia-related advice to sophisticated clients globally, with over 20 years' experience advising on cross-border M&A, capital raising and financial restructuring.

#### Where we are

 We provide global reach from our teams in New York and London, and true regional depth through our seven Asian offices in Mumbai, Singapore, Ho Chi Minh City, Hong Kong, Shanghai, Seoul and Tokyo

#### How we are organised

 We have deep expertise in the Chemicals, Consumer & Retail, Health, Industrials, Services and Technology sectors

### How we work

 We work relentlessly to earn our clients' trust by delivering insightful advice and outstanding outcomes

#### Our services

- We provide M&A advisory services for:
  - Divestitures
- · Acquisitions
- Capital raisings
- Debt advisory and restructuring transactions
- Valuations

#### Our partnerships

- William Blair, a premier global investment banking business
- Development Bank of Japan (DBJ), a Japanese government owned bank with US\$150bn of assets

# #1

Cross-border Asian sellside M&A advisor\*

1996

Founded and led since then by the same senior team

85%

Of transactions are cross-border

100 +

Bankers collaborating seamlessly across three continents

2

Strategic partnerships

William Blair



# Global reach



# Committed to six sectors



\*Private companies headquartered in China, India, Japan, Korea or Southeast Asia; Control transactions up to US\$1bn enterprise value, 2015-2018 | Source: Dealogic



























## Our senior team



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