

The global investment banking advisor for Asia

We are a premium provider of Asia-related advice to sophisticated clients globally, with over 20 years' experience advising on cross-border M&A, capital raising and financial restructuring.

Where we are

- We provide global reach from our teams in New York and London, and true regional depth through our seven Asian offices in Mumbai, Singapore, Ho Chi Minh City, Hong Kong, Shanghai, Seoul and Tokyo

How we are organised

- We have deep expertise in the Chemicals, Consumer & Retail, Health, Industrials, Services and Technology sectors

How we work

- We work relentlessly to earn our clients' trust by delivering insightful advice and outstanding outcomes

Our services

- We provide M&A advisory services for:
 - Divestitures
 - Acquisitions
 - Capital raisings
 - Debt advisory and restructuring transactions
 - Valuations

Our partnerships

- William Blair, a premier global investment banking business
- Development Bank of Japan (DBJ), a Japanese government owned bank with US\$150bn of assets

Global reach



Committed to six sectors



#1

Cross-border Asian sellside M&A advisor*

1996

Founded and led since then by the same senior team

88%

Of transactions are cross-border

100+

Bankers collaborating seamlessly across three continents

2

Strategic partnerships

William Blair




















*Private companies headquartered in China, India, Japan, Korea or Southeast Asia; Control transactions up to US\$1bn enterprise value, 2015-2018 | Source: Dealogic

Recent transactions

 Acquired by  2019	 Agreed to divest a 70% stake to  2019	 Divested majority stake to  2019	 Raised Series B growth capital from  2019	 Acquired by  2019
 Divested Nagano Industry to  2019	 Divested Chrysal International to  2019	 Divested Alliance Cosmetics Group to Mandom Corporation  2019	 Divested Nippon Oil Pump to  2018	INVESTCORP Invested up to US\$250m in Everbright New Economy Fund  2018
 Divested plant health business in Japan to  2018	 Divested Leyou to  2018	 Divested Parador to  2018	 Divested its 49% stake in Mitsubishi Motors Philippines to  2018	 Divested Chinese RTW business to a Hong Kong based investor 2018

Our senior team

 Euan Rellie Senior Managing Director New York +1 (212) 265 5300 erellie@bdapartners.com	 Charles Maynard Senior Managing Director London +44 (0)20 3327 3360 cmaynard@bdapartners.com	 Andrew Huntley Senior Managing Director Ho Chi Minh City +84 (28) 7300 2755 ahuntley@bdapartners.com	 Paul DiGiacomo Senior Managing Director Hong Kong +852 3698 1700 pdigiacomo@bdapartners.com	 Jeff Acton Managing Director Tokyo +81 (3) 3433 5800 jacton@bdapartners.com
 Howard Lee Managing Director Seoul +82 (2) 735 4220 hlee@bdapartners.com	 Jeffrey Wang Managing Director Shanghai +86 (21) 5407 5580 jwang@bdapartners.com	 Mark Webster Managing Director Shanghai +86 (21) 5407 5580 mwebster@bdapartners.com	 Hideyuki Tozawa Managing Director Tokyo +81 (3) 6826 6488 htozawa@bdapartners.com	
 Karen Cheung Managing Director Hong Kong +852 3698 1700 kcheung@bdapartners.com	 Lei Gong Managing Director Shanghai +86 (21) 5407 5580 lgong@bdapartners.com	 Simon Kavanagh Managing Director Hong Kong +852 3698 1700 skavanagh@bdapartners.com	 Kumar Mahtani Managing Director Mumbai +91 (22) 6140 3800 kmahtani@bdapartners.com	
 Vivian Ren Managing Director Shanghai +86 (21) 5407 5580 vren@bdapartners.com	 Anthony Siu Managing Director Shanghai +86 (21) 5407 5580 asiu@bdapartners.com	 Huong Trinh Director Ho Chi Minh City +84 (28) 7300 2754 htrinh@bdapartners.com	 Rica Wirianata Director Singapore +65 6958 1200 rwirianata@bdapartners.com	

Contact

bdapartners.com
[in](https://www.linkedin.com/company/bdapartners) bdapartners
[@BDAPartners](https://twitter.com/BDAPartners)
[f](https://www.facebook.com/BDAPartners) BDAPartners
[@](https://www.instagram.com/bdapartners) bdapartners