

## The global investment banking advisor for Asia

We are a premium provider of Asia-related advice to sophisticated clients globally, with over 20 years' experience advising on cross-border M&A, capital raising and financial restructuring.

### Where we are

- We provide global reach from our teams in New York and London, and true regional depth through our seven Asian offices in Mumbai, Singapore, Ho Chi Minh City, Hong Kong, Shanghai, Seoul and Tokyo

### How we are organised

- We have deep expertise in the Chemicals, Consumer & Retail, Health, Industrials, Services and Technology sectors

### How we work

- We work relentlessly to earn our clients' trust by delivering insightful advice and outstanding outcomes

### Our services

- We provide M&A advisory services for:
  - Divestitures
  - Acquisitions
  - Capital raisings
  - Debt advisory and restructuring transactions
  - Valuations

### Our partnerships

- William Blair, a premier global investment banking business
- Development Bank of Japan (DBJ), a Japanese government owned bank with US\$150bn of assets

### Global reach



### Committed to six sectors



**#1**

Cross-border Asian sellside M&A advisor\*

**1996**

Founded and led since then by the same senior team

**85%**

Of transactions are cross-border

**100+**

Bankers collaborating seamlessly across three continents

**2**

Strategic partnerships

*William Blair*



\*Private companies headquartered in China, India, Japan, Korea or Southeast Asia; Control transactions up to US\$1bn enterprise value, 2015-2018 | Source: Dealogic

## Recent transactions

 Established a JV with  2019	 Acquired by  2019	 Divested LAP Laser to  2019	 Agreed to divest a 70% stake to  2019	 Divested majority stake to  2019
 Raised Series B growth capital from 2019	 Acquired by  2019	 Divested Nagano Industry to  2019	 Divested Chrysal International to  2019	 Divested Alliance Cosmetics Group to Mandom Corporation  2019
 Divested Nippon Oil Pump to  2018	 Has been acquired by  2018	 Invested up to US\$250m in Everbright New Economy Fund  2018	 Divested plant health business in Japan to  2018	 Divested Leyou to  2018

## Our senior team

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