

The global investment banking advisor for Asia

We are a premium provider of Asia-related advice to sophisticated clients globally, with over 20 years' experience advising on cross-border M&A, capital raising and financial restructuring.

Where we are

- We provide global reach from our teams in New York and London, and true regional depth through our seven Asian offices in Mumbai, Singapore, Ho Chi Minh City, Hong Kong, Shanghai, Seoul and Tokyo

How we are organised

- We have deep expertise in the Chemicals, Consumer & Retail, Health, Industrials, Services and Technology sectors

How we work

- We work relentlessly to earn our clients' trust by delivering insightful advice and outstanding outcomes

Our services

- We provide M&A advisory services for:
 - Divestitures
 - Acquisitions
 - Capital raisings
 - Debt advisory and restructuring transactions
 - Valuations

Our partnerships

- William Blair, a premier global investment banking business
- Development Bank of Japan (DBJ), a Japanese government owned bank with US\$150bn of assets

Global reach



Committed to six sectors



#1

Cross-border Asian sellside M&A advisor*

1996

Founded and led since then by the same senior team

85%

Of transactions are cross-border

100+

Bankers collaborating seamlessly across three continents

2

Strategic partnerships

William Blair




















*Private companies headquartered in China, India, Japan, Korea or Southeast Asia; Control transactions up to US\$1bn enterprise value, 2015-2018 | Source: Dealogic

Recent transactions

 Divested assets to   2019	 Established a JV with   2019	 Acquired by   2019	 Divested LAP Laser to   2019	 Agreed to divest a 70% stake to   2019
 Divested majority stake to   2019	 Raised Series B growth capital from   2019	 Acquired by   2019	 Divested Nagano Industry to   2019	 Divested Chrysal International to   2019
 Divested Alliance Cosmetics Group to Mandom Corporation   2019	 Divested Nippon Oil Pump to   2018	 Has been acquired by   2018	 Invested up to US\$250m in Everbright New Economy Fund   2018	 Divested plant health business in Japan to   2018

Our senior team

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