

# The global investment banking advisor for Asia

We are a premium provider of Asia-related advice to sophisticated clients globally, with over 20 years' experience advising on cross-border M&A, capital raising and financial restructuring.

### Where we are

- We provide global reach from our teams in New York and London, and true regional depth through our seven Asian offices in Mumbai, Singapore, Ho Chi Minh City, Hong Kong, Shanghai, Seoul and Tokyo

### How we are organised

- We have deep expertise in the Chemicals, Consumer & Retail, Health, Industrials, Services and Technology sectors

### How we work

- We work relentlessly to earn our clients' trust by delivering insightful advice and outstanding outcomes

### Our services

- We provide M&A advisory services for:
  - Divestitures
  - Acquisitions
  - Capital raisings
  - Debt advisory and restructuring transactions
  - Valuations

### Our partnerships

- William Blair, a premier global investment banking business
- Development Bank of Japan (DBJ), a Japanese government owned bank with US\$150bn of assets

### Global reach



### Committed to six sectors

 Chemicals	 Consumer & Retail	 Health
 Industrials	 Services	 Technology

**#1**

Cross-border Asian sellside M&A advisor\*

**1996**

Founded and led since then by the same senior team

**80%**

Of transactions are cross-border

**100+**

Bankers collaborating seamlessly across three continents

**2**

Strategic partnerships

*William Blair*


















\*Private companies headquartered in China, India, Japan, Korea or Southeast Asia; Control transactions up to US\$1bn enterprise value, 2015-2020 | Source: Dealogic

## Recent transactions

 <p>Invested a 100% stake in Young Toys to</p>  <p>2020</p>	 <p>Agreed to acquire 100% of EMC Holdings from</p>  <p>2020</p>	 <p>Divested Epolin Chemicals to</p>   <p>2020</p>	 <p>Divested significant stake in</p>  <p>Kehua Bio-Engineering, an IVD leader in China, to Gree Real Estate</p> <p>2020</p>	 <p>Strategic partnership in China and investment by</p>  <p>2020</p>
 <p>Acquired Rich Graviss</p> <p>2020</p>	 <p>Divested Thinh Phat Cables and Dong Viet to</p>  <p>2020</p>	 <p>Divested Asian electronic cleaning chemicals business to</p>  <p>2020</p>	 <p>Divested controlling stake to</p>  <p>2020</p>	 <p>Divested assets to</p>  <p>2019</p>
 <p>Established a JV with</p>  <p>2019</p>	 <p>Acquired by</p>  <p>2019</p>	 <p>Divested LAP Laser to</p>  <p>2019</p>	 <p>Agreed to divest a 70% stake to</p>  <p>2019</p>	 <p>Divested majority stake to</p>  <p>2019</p>

## Our senior team

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