

# The global investment banking advisor for Asia

We are a premium provider of Asia-related advice to sophisticated clients globally, with over 25 years' experience advising on cross-border M&A, capital raising and financial restructuring.

### Where we are

- We provide global reach from our teams in New York and London, and true regional depth through our seven Asian offices in Mumbai, Singapore, Ho Chi Minh City, Hong Kong, Shanghai, Seoul and Tokyo

### How we are organised

- We have deep expertise in the Chemicals, Consumer & Retail, Health, Industrials, Services, Sustainability and Technology sectors

### How we work

- We work relentlessly to earn our clients' trust by delivering insightful advice and outstanding outcomes

### Our services

- We provide M&A advisory services for:
  - Divestitures
  - Acquisitions
  - Capital raisings
  - Debt advisory and restructuring transactions
  - Valuations

### Our partnerships

- William Blair, a premier global investment banking business
- Development Bank of Japan (DBJ), a Japanese government owned bank with US\$150bn of assets

## Global reach



## Committed to seven sectors



**#1**

Cross-border Asian sellside M&A advisor\*

**1996**

Founded and led since then by the same senior team

**80%**

Of transactions are cross-border

**120+**

Bankers collaborating seamlessly across three continents

**2**

Strategic partnerships

*William Blair*



\*Private companies headquartered in Greater China, India, Japan, Korea or Southeast Asia; Control transactions up to US\$1bn enterprise value, 2016-2021 | Source: Dealogic

### Contact

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## Recent transactions

 Invested in  2024	 Sold minority stake in Cargo Services to  2024	 a portfolio company of  has been acquired by  2024	Business Investment   Divested stake in  to  2024	 Formed strategic alliance with  2024
 Divested BusinessOn to  2024	 Divested Doosan Power Systems India Private Ltd to  2024	 Raised growth capital from a consortium led by  2024	 Acquired majority stake in  2024	 Divested Oriental foods and IIT Corporation to  2024
 Divested majority stake in  to  2024	 Divested majority stake in  to  2024	 Acquired majority stake in  2024	 Agreed to acquire 70% of  2023	 a portfolio company of  has been acquired by  2023

## Our senior team

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