

# The global investment banking advisor for Asia

We are a premium provider of Asia-related advice to sophisticated clients globally, with over 25 years' experience advising on cross-border M&A, capital raising and financial restructuring.

### Where we are

- We provide global reach from our teams in New York and London, and true regional depth through our seven Asian offices in Mumbai, Singapore, Ho Chi Minh City, Hong Kong, Shanghai, Seoul and Tokyo

### How we are organised

- We have deep expertise in the Chemicals, Consumer & Retail, Health, Industrials, Services, Sustainability and Technology sectors

### How we work

- We work relentlessly to earn our clients' trust by delivering insightful advice and outstanding outcomes

### Our services

- We provide M&A advisory services for:
  - Divestitures
  - Acquisitions
  - Capital raisings
  - Debt advisory and restructuring transactions
  - Valuations

### Our partnerships

- William Blair, a premier global investment banking business
- Development Bank of Japan (DBJ), a Japanese government owned bank with US\$150bn of assets

## Global reach



## Committed to seven sectors



**#1**

Cross-border Asian sellside M&A advisor\*

**1996**

Founded and led since then by the same senior team

**80%**

Of transactions are cross-border

**120+**

Bankers collaborating seamlessly across three continents

**2**

Strategic partnerships

*William Blair*



\*Private companies headquartered in Greater China, India, Japan, Korea or Southeast Asia; Control transactions up to US\$1bn enterprise value, 2016-2021 | Source: Dealogic

### Contact

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## Recent transactions

 <p>Raised growth capital from a consortium led by</p>  <p>2024</p>	 <p>Acquired majority stake in</p>  <p>2024</p>	 <p>Divested Oriental foods and IIT Corporation to</p>  <p>2024</p>	 <p>Divested majority stake in</p>  <p>to</p>  <p>2024</p>	 <p>Divested majority stake in</p>  <p>to</p>  <p>2024</p>
 <p>Acquired majority stake in</p>  <p>2024</p>	 <p>Agreed to acquire 70% of</p>  <p>2023</p>	 <p>a portfolio company of</p> <p>Everstone Capital</p> <p>has been acquired by</p>  <p>2023</p>	 <p>Divested Crefact to</p>  <p>2023</p>	 <p>Acquired</p>  <p>2023</p>
 <p>Acquired</p>  <p>2023</p>	 <p>Divested Wavedash to</p>  <p>2023</p>	 <p>Divested China architectural business to</p>  <p>2023</p>	 <p>Acquired by</p>  <p>2023</p>	 <p>Divested its European zipper division to</p>  <p>2023</p>

## Our senior team

<p><b>Euan Rellie</b> Managing Partner New York</p>  <p>+1 (212) 265 5300 erellie@bdapartners.com</p>	<p><b>Andrew Huntley</b> Managing Partner Ho Chi Minh City / London</p>  <p>+84 (28) 3620 8806 ahuntley@bdapartners.com</p>	<p><b>Paul DiGiacomo</b> Managing Partner Hong Kong</p>  <p>+852 3698 1700 pdigiacomo@bdapartners.com</p>	<p><b>Jeff Acton</b> Partner Tokyo</p>  <p>+81 (3) 3433 5800 jacton@bdapartners.com</p>	<p><b>Jonathan Aiken</b> Partner London</p>  <p>+44 (0)20 3327 3364 jaiken@bdapartners.com</p>
<p><b>Manoj Balwani</b> Partner New York</p>  <p>+91 99 30930225 mbalwani@bdapartners.com</p>	<p><b>Karen Cheung</b> Partner Hong Kong</p>  <p>+852 9240 3166 kcheung@bdapartners.com</p>	<p><b>Lars Freitag</b> Partner Singapore</p>  <p>+65 6958 1213 lfreitag@bdapartners.com</p>	<p><b>Simon Kavanagh</b> Partner Hong Kong</p>  <p>+852 3698 1700 skavanagh@bdapartners.com</p>	<p><b>Howard Lee</b> Partner Seoul</p>  <p>+82 (2) 735 4220 hlee@bdapartners.com</p>
<p><b>Kumar Mahtani</b> Partner Mumbai</p>  <p>+91 (22) 6140 3800 kmahtani@bdapartners.com</p>	<p><b>Sanjay Singh</b> Partner Mumbai</p>  <p>+91 (22) 6140 3800 ssingh@bdapartners.com</p>	<p><b>Anthony Siu</b> Partner Shanghai</p>  <p>+86 (21) 5407 5580 asiu@bdapartners.com</p>	<p><b>Hideyuki Tozawa</b> Partner Tokyo</p>  <p>+81 (3) 6826 6488 htozawa@bdapartners.com</p>	<p><b>Huong Trinh</b> Partner Ho Chi Minh City</p>  <p>+84 (28) 3620 8806 htrinh@bdapartners.com</p>
<p><b>Mark Webster</b> Partner Singapore</p>  <p>+65 6958 1200 mwebster@bdapartners.com</p>	<p><b>Rica Wirianata</b> Partner Singapore</p>  <p>+65 6958 1200 rwirianata@bdapartners.com</p>	<p><b>Victor Chang</b> Managing Director Seoul</p>  <p>+82 10 7753 3541 vchang@bdapartners.com</p>	<p><b>Jeff Chen</b> Managing Director Hong Kong</p>  <p>+852 3894 7526 jchen@bdapartners.com</p>	<p><b>Anindita Das</b> Managing Director Singapore</p>  <p>+65 6958 1210 adas@bdapartners.com</p>
<p><b>Alex Ditchfield</b> Managing Director New York</p>  <p>+1 212 265 5300 aditchfield@bdapartners.com</p>	<p><b>Jyotin Gagrani</b> Managing Director Mumbai</p>  <p>+91 (22) 6140 3800 jgagrani@bdapartners.com</p>	<p><b>Jakub Widzyk</b> Managing Director Hong Kong</p>  <p>+852 6466 1228 jwidzyk@bdapartners.com</p>	<p><b>Sophia Wu</b> Managing Director Shanghai</p>  <p>+86 21 3217 8222 swu@bdapartners.com</p>	<p><b>Alexandra Yang</b> Managing Director Hong Kong</p>  <p>+852 9227 6271 ayang@bdapartners.com</p>