

# The global investment banking advisor for Asia

We are a premium provider of Asia-related advice to sophisticated clients globally, with over 25 years' experience advising on cross-border M&A, capital raising and financial restructuring.

### Where we are

- We provide global reach from our teams in New York and London, and true regional depth through our seven Asian offices in Mumbai, Singapore, Ho Chi Minh City, Hong Kong, Shanghai, Seoul and Tokyo

### How we are organised

- We have deep expertise in the Chemicals, Consumer & Retail, Health, Industrials, Services and Technology sectors

### How we work

- We work relentlessly to earn our clients' trust by delivering insightful advice and outstanding outcomes

### Our services

- We provide M&A advisory services for:
  - Divestitures
  - Acquisitions
  - Capital raisings
  - Debt advisory and restructuring transactions
  - Valuations

### Our partnerships

- William Blair, a premier global investment banking business
- Development Bank of Japan (DBJ), a Japanese government owned bank with US\$150bn of assets

## Global reach



## Committed to six sectors



**#1**

Cross-border Asian sellside M&A advisor\*

**1996**

Founded and led since then by the same senior team

**80%**

Of transactions are cross-border

**120+**

Bankers collaborating seamlessly across three continents

**2**

Strategic partnerships

*William Blair*



\*Private companies headquartered in Greater China, India, Japan, Korea or Southeast Asia; Control transactions up to US\$1bn enterprise value, 2016-2021 | Source: Dealogic

### Contact

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## Recent transactions

 <p>Divested Vac-Tech Engineering to</p>  <p>2023</p>	 <p>Divested majority stake in DHOLIC Commerce to</p>  <p>2023</p>	 <p>Acquired by</p>  <p>2023</p>	 <p>Divested ACG Flat Glass (Dalian) to</p>  <p>2023</p>	 <p>Received investment from</p>  <p>2023</p>
 <p>Divested majority stake in Fresh and Honest Café to</p>   <p>2022</p>	 <p>Acquired by WNS</p>  <p>2022</p>	 <p>Divested Doosan Enpure to</p>  <p>2022</p>	 <p>Series D capital raise</p>  <p>2022</p>	 <p>Acquired by</p>  <p>2022</p>
 <p>Divested Niigata fab to</p>   <p>2022</p>	 <p>Acquired</p>  <p>2022</p>	 <p>Acquired</p>  <p>2022</p>	 <p>Divested B Medical Systems to</p>  <p>2022</p>	 <p>Series A capital raise</p> <p>2022</p>

## Our senior team

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