

The global investment banking advisor for Asia

We are a premium provider of Asia-related advice to sophisticated clients globally, with over 25 years' experience advising on cross-border M&A, capital raising and financial restructuring.

Where we are

- We provide global reach from our teams in New York and London, and true regional depth through our seven Asian offices in Mumbai, Singapore, Ho Chi Minh City, Hong Kong, Shanghai, Seoul and Tokyo

How we are organised

- We have deep expertise in the Chemicals, Consumer & Retail, Health, Industrials, Services and Technology sectors

How we work

- We work relentlessly to earn our clients' trust by delivering insightful advice and outstanding outcomes

Our services

- We provide M&A advisory services for:
 - Divestitures
 - Acquisitions
 - Capital raisings
 - Debt advisory and restructuring transactions
 - Valuations

Our partnerships

- William Blair, a premier global investment banking business
- Development Bank of Japan (DBJ), a Japanese government owned bank with US\$150bn of assets

Global reach



Committed to six sectors



#1

Cross-border Asian sellside M&A advisor*

1996

Founded and led since then by the same senior team

80%

Of transactions are cross-border

120+

Bankers collaborating seamlessly across three continents

2

Strategic partnerships

William Blair



*Private companies headquartered in Greater China, India, Japan, Korea or Southeast Asia; Control transactions up to US\$1bn enterprise value, 2016-2021 | Source: Dealogic

Contact

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Recent transactions

 Divested China architectural business to   2023	THE INDEPENDENTS Acquired PROJECT  2023	 Divested Vac-Tech Engineering to   2023	DHOLIC Divested majority stake in DHOLIC Commerce to UNISON CAPITAL  2023	 Acquired by   2023
AGC Divested AGC Flat Glass (Dalian) to   2023	 Received investment from   2023	LAVAZZA GROUP Divested majority stake in Fresh and Honest Café to   2022	 Acquired by WNS WNS  2022	DOOSAN Enerbility Divested Doosan Enpure to   2022
BESPIN GLOBAL Series D capital raise   2022	 Acquired by Blackstone  2023	onsemi. Divested Niigata fab to   2022	 Acquired WIKKON  2022	 Acquired CIANS  2022

Our senior team

Euan Rellie Managing Partner New York  +1 (212) 265 5300 erellie@bdapartners.com	Andrew Huntley Managing Partner Ho Chi Minh City / London  +84 (28) 3620 8806 ahuntley@bdapartners.com	Paul DiGiacomo Managing Partner Hong Kong  +852 3698 1700 pdigiacomo@bdapartners.com	Jeff Acton Partner Tokyo  +81 (3) 3433 5800 jacton@bdapartners.com	Jonathan Aiken Partner London  +44 (0)20 3327 3364 jaiken@bdapartners.com
Manoj Balwani Partner Mumbai  +91 99 30930225 mbalwani@bdapartners.com	Karen Cheung Partner Hong Kong  +852 9240 3166 kcheung@bdapartners.com	Lars Freitag Partner Singapore  +65 6958 1213 lf Freitag@bdapartners.com	Simon Kavanagh Partner Hong Kong  +852 3698 1700 skavanagh@bdapartners.com	Howard Lee Partner Seoul  +82 (2) 735 4220 hlee@bdapartners.com
Kumar Mahtani Partner Mumbai  +91 (22) 6140 3800 kmahtani@bdapartners.com	Sanjay Singh Partner Mumbai  +91 (22) 6140 3800 sssingh@bdapartners.com	Anthony Siu Partner Shanghai  +86 (21) 5407 5580 asiu@bdapartners.com	Hideyuki Tozawa Partner Tokyo  +81 (3) 6826 6488 htozawa@bdapartners.com	Huong Trinh Partner Ho Chi Minh City  +84 (28) 3620 8806 htrinh@bdapartners.com
Jeffrey Wang Partner Shanghai  +86 21 3217 8222 jwang@bdapartners.com	Mark Webster Partner Singapore  +65 6958 1200 mwebster@bdapartners.com	Rica Wirianata Partner Singapore  +65 6958 1200 rwirianata@bdapartners.com	Victor Chang Managing Director Seoul  +82 10 7753 3541 vchang@bdapartners.com	Jeff Chen Managing Director Hong Kong  +852 3894 7526 jchen@bdapartners.com
Anindita Das Managing Director Singapore  +65 6958 1210 adas@bdapartners.com	Alex Ditchfield Managing Director New York  +1 212 265 5300 aditchfield@bdapartners.com	Jason Song Managing Director Shanghai  +86 21 3217 8220 jsong@bdapartners.com	Jakub Widzyk Managing Director Hong Kong  +852 6466 1228 jwidzyk@bdapartners.com	Alexandra Yang Managing Director Hong Kong  +852 9227 6271 ayang@bdapartners.com