

# The global investment banking advisor for Asia

We are a premium provider of Asia-related advice to sophisticated clients globally, with 30 years' experience advising on cross-border M&A, capital raising and financial restructuring.

### Where we are

- We provide global reach from our teams in New York and London, and true regional depth through our seven Asian offices in Mumbai, Singapore, Ho Chi Minh City, Hong Kong, Shanghai, Seoul and Tokyo

### How we are organised

- We have deep expertise in the Chemicals, Consumer & Retail, Health, Industrials, Services, Sustainability and Technology sectors

### How we work

- We work relentlessly to earn our clients' trust by delivering insightful advice and outstanding outcomes

### Our services

- We provide M&A advisory services for:
  - Divestitures
  - Acquisitions
  - Capital raisings
  - Debt advisory and restructuring transactions
  - Valuations

### Our partnerships

- William Blair, a premier global investment banking business
- Development Bank of Japan (DBJ), a Japanese government owned bank with US\$150bn of assets

## Global reach



## Committed to seven sectors



**#1**

Cross-border Asian sellside M&A advisor\*

**1996**

Founded and led since then by the same senior team

**80%**

Of transactions are cross-border

**120+**

Bankers collaborating seamlessly across three continents

**2**

Strategic partnerships

*William Blair*



\*Private companies headquartered in Greater China, India, Japan, Korea or Southeast Asia; Control transactions up to US\$1bn enterprise value, 2016-2021 | Source: Dealogic

### Contact

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## Recent transactions

 Sold controlling stake to   2025 	 Divested FICT to     2025 	 Divested automotive audio manufacturing operations to   2025 	 And other shareholders divested a controlling stake in MG to   2025 	 Acquired 100% stake in Ecorbit from   2024 
 Sold X-Fiper to   2024 	 Divested stake in Japan Energy Components   2024 	 Acquired 75% stake in   2024 	 Invested in   2024 	 Sold minority stake in Cargo Services to   2024 
 a portfolio company of  has been acquired by   2024 	 Divested stake in  to   2024 	 Formed strategic alliance with   2024 	 Divested BusinessOn to   2024 	 Divested Doosan Power Systems India Private Ltd to   2024 

## Our senior team

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