

The global investment banking advisor for Asia

We are a premium provider of Asia-related advice to sophisticated clients globally, with over 20 years' experience advising on cross-border M&A, capital raising and financial restructuring.

Where we are

- We provide global reach from our teams in New York and London, and true regional depth through our seven Asian offices in Mumbai, Singapore, Ho Chi Minh City, Hong Kong, Shanghai, Seoul and Tokyo

How we are organised

- We have deep expertise in the Chemicals, Consumer & Retail, Health, Industrials, Services and Technology sectors

How we work

- We work relentlessly to earn our clients' trust by delivering insightful advice and outstanding outcomes

Our services

- We provide M&A advisory services for:
 - Divestitures
 - Acquisitions
 - Capital raisings
 - Debt advisory and restructuring transactions
 - Valuations

Our partnerships

- William Blair, a premier global investment banking business
- Development Bank of Japan (DBJ), a Japanese government owned bank with US\$150bn of assets

Global reach



Committed to six sectors



#1

Cross-border Asian sellside M&A advisor*

1996

Founded and led since then by the same senior team

80%

Of transactions are cross-border

100+

Bankers collaborating seamlessly across three continents

2

Strategic partnerships

William Blair



*Private companies headquartered in China, India, Japan, Korea or Southeast Asia; Control transactions up to US\$1bn enterprise value, 2015-2020 | Source: Dealogic

Recent transactions

 Agreed to divest majority stake in STS Group to Adler Pelzer Group 2021	 Divested majority stake to DCP 德私资本 2021	 Divested China phenolic resins plant to Red Avenue Red Avenue 彤程新材 2021	 Agreed to divest 70% stake to SCGP 2021	 Agreed to divest Couvet Switzerland facility to WuXi AppTec 药明康德 2021
 Raised Series B round from abc WORLD ISIRI 2021	 Divested 100% stake to CARECAPITAL 松柏投资 2020	 Divested Compart Systems to 万业企业 2020	 Divested majority stake to Cognizant 2020	 Divested Hyosung Capital to ST Leaders Private Equity 2020
 Divested Sundance Mountain Resort to Broadreach 宽拓资本 CIDAR CAPITAL 奇达资本 2020	 Acquired EMC Holdings from AFFIRMA CAPITAL 2020	 Divested Escientia Life Sciences to deccan 2020	 Divested a 100% stake in Young Toys to Mirae N 2020	 Acquired Rich Graviss 2020

Our senior team

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