We are a premium provider of Asia-related advice to sophisticated clients globally, with over 25 years' experience advising on cross-border M&A, capital raising and financial restructuring.

Where we are
- We provide global reach from our teams in New York and London, and true regional depth through our seven Asian offices in Mumbai, Singapore, Ho Chi Minh City, Hong Kong, Shanghai, Seoul and Tokyo

How we are organised
- We have deep expertise in the Chemicals, Consumer & Retail, Health, Industrials, Services and Technology sectors

How we work
- We work relentlessly to earn our clients' trust by delivering insightful advice and outstanding outcomes

Our services
- We provide M&A advisory services for:
  - Divestitures
  - Acquisitions
  - Capital raisings
  - Debt advisory and restructuring transactions
  - Valuations

Our partnerships
- William Blair, a premier global investment banking business
- Development Bank of Japan (DBJ), a Japanese government owned bank with US$150bn of assets

Global reach

Committed to six sectors

#1
Cross-border Asian sellside M&A advisor*

1996
Founded and led since then by the same senior team

80%
Of transactions are cross-border

120+
Bankers collaborating seamlessly across three continents

2
Strategic partnerships

William Blair

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*Private companies headquartered in Greater China, India, Japan, Korea or Southeast Asia; Control transactions up to US$1bn enterprise value, 2016-2021 | Source: Dealogic
Recent transactions

- **Acquired NEC Energy Solutions from Toshiba Transmission & Distribution Europe to LG Energy Solution** (2022)
- **Divested PEARL iZUMi to Series C capital raise** (2022)
- **Divested Honour Lane Shipping to Series B capital raise** (2022)
- **Divested TES to Series A capital raise** (2022)
- **Divested Doosan Babcock Limited to Doosan Mecatec to a consortium of** (2022)
- **Divested Doosan Mecatec to a consortium of** (2022)
- **Acquired NEC Energy Solutions from Toshiba Transmission & Distribution Europe to LG Energy Solution** (2022)

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