

## The global investment banking advisor for Asia

We are a premium provider of Asia-related advice to sophisticated clients globally, with over 20 years' experience advising on cross-border M&A, capital raising and financial restructuring.

### Where we are

- We provide global reach from our teams in New York and London, and true regional depth through our seven Asian offices in Mumbai, Singapore, Ho Chi Minh City, Hong Kong, Shanghai, Seoul and Tokyo

### How we are organised

- We have deep expertise in the Chemicals, Consumer & Retail, Health, Industrials, Services and Technology sectors

### How we work

- We work relentlessly to earn our clients' trust by delivering insightful advice and outstanding outcomes

### Our services

- We provide M&A advisory services for:
  - Divestitures
  - Acquisitions
  - Capital raisings
  - Debt advisory and restructuring transactions
  - Valuations

### Our partnerships

- William Blair, a premier global investment banking business
- Development Bank of Japan (DBJ), a Japanese government owned bank with US\$150bn of assets

### Global reach



### Committed to six sectors



**#1**

Cross-border Asian sellside M&A advisor\*

**1996**

Founded and led since then by the same senior team

**80%**

Of transactions are cross-border

**100+**

Bankers collaborating seamlessly across three continents

**2**

Strategic partnerships

*William Blair*






















\*Private companies headquartered in China, India, Japan, Korea or Southeast Asia; Control transactions up to US\$1bn enterprise value, 2015-2020 | Source: Dealogic

## Recent transactions

 <p>Agreed to divest 70% stake to</p>  <p>2020</p>	 <p>Agreed to divest Couvet Switzerland facility to</p>  <p>2021</p>	 <p>Raised Series B round from</p>  <p>2021</p>	 <p>Divested 100% stake to</p>   <p>2020</p>	 <p>Divested Compart Systems to</p>  <p>2020</p>
 <p>Divested majority stake to</p>  <p>2020</p>	 <p>Divested Hyosung Capital to</p>  <p>2020</p>	 <p>Divested Sundance Mountain Resort to</p>   <p>2020</p>	 <p>Acquired EMC Holdings from</p>  <p>2020</p>	 <p>Divested Escentia Life Sciences to</p>  <p>2020</p>
 <p>Divested a 100% stake in Young Toys to</p>  <p>2020</p>	 <p>Divested Epolin Chemicals to</p>   <p>2020</p>	 <p>Acquired Rich Graviss</p> <p>2020</p>	 <p>Divested Asian electronic cleaning chemicals business to</p>  <p>2020</p>	 <p>Divested Think Phat Cables and Dong Viet to</p>  <p>2020</p>

## Our senior team

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