

# The global investment banking advisor

We are a premium provider of advice to sophisticated clients globally, with 30 years' experience advising on cross-border M&A, capital raising, secondary transactions and financial restructuring.

### Where we are

- We provide global reach from our teams in New York and London, and true regional depth through our seven Asian offices in Mumbai, Singapore, Ho Chi Minh City, Hong Kong, Shanghai, Seoul and Tokyo

### How we are organised

- We have deep expertise in the Chemicals, Consumer & Retail, Health, Industrials, Services, Sustainability and Technology sectors

### How we work

- We work relentlessly to earn our clients' trust by delivering insightful advice and outstanding outcomes

### Our services

- We provide M&A advisory services for:
  - Divestitures
  - Acquisitions
  - Capital raisings
  - Debt advisory and restructuring transactions
  - Valuations

### Our partnerships

- William Blair, a premier global investment banking business
- Development Bank of Japan (DBJ), a Japanese government owned bank with US\$150bn of assets

## Global reach



## Committed to seven sectors



**#1**

Cross-border Asian sellside M&A advisor\*

**1996**

Founded and led since then by the same senior team

**75%**

Of transactions are cross-border

**120+**

Bankers collaborating seamlessly across three continents

**2**

Strategic partnerships

*William Blair*



\*Private companies headquartered in Greater China, India, Japan, Korea or Southeast Asia; Control transactions up to US\$1bn enterprise value, 2016-2025Dec | Source: Dealogic

### Contact

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## Recent transactions

 <p><b>Insight Equity</b></p> <p>Sold CSAT Solutions to <b>Verdant Solutions LLC.</b></p> <p>2026</p>	 <p><b>THE LONGREACH GROUP</b></p> <p>Acquired 100% stake in RAM Spreaders from <b>DYMON ASIA PRIVATE EQUITY</b></p> <p>2026</p>	 <p><b>UTILITY</b></p> <p>Raised US\$100m in growth capital from apg and <b>Ara</b></p> <p>2026</p>	 <p><b>楽! ラクス</b></p> <p>Agreed to sell Rakus Partners to <b>BREXA</b></p> <p>2026</p>	 <p><b>salica</b></p> <p>Sold Bluewater Bio to <b>verdane SCOTT CAPITAL PARTNERS</b></p> <p>2026</p>
 <p><b>KLAB</b> ESTD. 1945</p> <p>Divested non-oncology pharma business division to <b>uro Pharma Limited</b></p> <p>2026</p>	 <p><b>Coforge</b></p> <p>Has agreed to acquire <b>encora</b></p> <p>2026</p>	 <p><b>WÄRTSILÄ</b></p> <p>Agreed to sell its Gas Solutions business to <b>MUTARES</b></p> <p>2025</p>	 <p><b>MEDIPOST</b></p> <p>Raised capital from Woori Private Equity Asset Management, NH Private Equity and <b>SKYLAKE CRESCENDO</b></p> <p>2025</p>	 <p><b>中華開發資本</b> CIB CAPITAL GROUP</p> <p>Divested majority stake in <b>JINTEX</b> 福盈科技化學</p> <p>2025</p>
 <p><b>THIENLONG</b></p> <p>Agreed to sell majority stake to <b>KOKUYO</b></p> <p>2025</p>	 <p><b>THE WEBSTER</b></p> <p>Has been acquired by <b>FRASERS GROUP</b></p> <p>2025</p>	 <p><b>Marunouchi Capital</b></p> <p>Divested TRIS Inc. to <b>Aisan</b></p> <p>2025</p>	 <p><b>BI-LINK</b></p> <p>Has been acquired by <b>DDPION</b></p> <p>2025</p>	 <p><b>FLIPSPACES</b></p> <p>Raised capital from <b>CRESCENT ENTERPRISES</b> P G P SMBC</p> <p>2025</p>

## Our senior team

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