

The global investment banking advisor

We are a premium provider of advice to sophisticated clients globally, with 30 years' experience advising on cross-border M&A, capital raising, secondary transactions and financial restructuring.

Where we are

- We provide global reach from our teams in New York and London, and true regional depth through our seven Asian offices in Mumbai, Singapore, Ho Chi Minh City, Hong Kong, Shanghai, Seoul and Tokyo

How we are organised

- We have deep expertise in the Chemicals, Consumer & Retail, Health, Industrials, Services, Sustainability and Technology sectors

How we work

- We work relentlessly to earn our clients' trust by delivering insightful advice and outstanding outcomes

Our services

- We provide M&A advisory services for:
 - Divestitures
 - Acquisitions
 - Capital raisings
 - Debt advisory and restructuring transactions
 - Valuations

Our partnerships

- William Blair, a premier global investment banking business
- Development Bank of Japan (DBJ), a Japanese government owned bank with US\$150bn of assets

Global reach



Committed to seven sectors



#1

Cross-border Asian sellside M&A advisor*

1996

Founded and led since then by the same senior team

75%

Of transactions are cross-border

120+

Bankers collaborating seamlessly across three continents

2

Strategic partnerships

William Blair



*Private companies headquartered in Greater China, India, Japan, Korea or Southeast Asia; Control transactions up to US\$1bn enterprise value, 2016-2025Dec | Source: Dealogic

Contact

bdapartners.com

[in](https://www.linkedin.com/company/bdapartners) bdapartners

[@BDAPartners](https://twitter.com/BDAPartners)

[f](https://www.facebook.com/BDAPartners) BDAPartners

[ig](https://www.instagram.com/bdapartners) bdapartners

Recent transactions

 Agreed to sell majority stake in Roberto Cavalli to   2026	 Sold CSAT Solutions to Verdant Solutions LLC.  2026	 Acquired 100% stake in RAM Spreaders from   2026	 Raised US\$100m in growth capital from apg and   2026	 Agreed to sell Rakus Partners to   2026
 Sold Bluewater Bio to   2026	 Divested non-oncology pharma business division to   2026	 Has agreed to acquire   2026	 Agreed to sell its Gas Solutions business to   2025	 Raised capital from Woori Private Equity Asset Management, NH Private Equity and   2025
 Divested majority stake in   2025	 Agreed to sell majority stake to   2025	 Has been acquired by   2025	 Divested TRIS Inc. to   2025	 Has been acquired by   2025

Our senior team

Euan Rellie Managing Partner New York  +1 (212) 265 5300 erellie@bdapartners.com	Andrew Huntley Managing Partner Ho Chi Minh City / London  +84 (28) 3620 8806 ahuntley@bdapartners.com	Paul DiGiacomo Managing Partner Hong Kong  +852 3698 1700 pdigiacomo@bdapartners.com	Jeff Acton Partner Tokyo  +81 (3) 3433 5800 jacton@bdapartners.com	Jonathan Aiken Partner London  +44 (0)20 3327 3364 jaiken@bdapartners.com
Manoj Balwani Partner New York  +91 99 30930225 mbalwani@bdapartners.com	Karen Cheung Partner Hong Kong  +852 9240 3166 kcheung@bdapartners.com	Simon Kavanagh Partner Hong Kong  +852 3698 1700 skavanagh@bdapartners.com	Howard Lee Partner Seoul  +82 (2) 735 4220 hlee@bdapartners.com	Cliff Li Partner / Chief Financial Officer Hong Kong  +852 3698 1700 cli@bdapartners.com
Kumar Mahtani Partner Mumbai  +91 (22) 6140 3800 kmahtani@bdapartners.com	Anthony Siu Partner Shanghai  +86 (21) 5407 5580 asiu@bdapartners.com	Huong Trinh Partner Ho Chi Minh City  +84 (28) 3620 8806 htrinh@bdapartners.com	Mark Webster Chairman Singapore / London  +65 6958 1200 mwebster@bdapartners.com	Rica Wirianata Partner Singapore  +65 6958 1200 rwirianata@bdapartners.com
Anindita Das Managing Director Singapore  +65 6958 1210 adas@bdapartners.com	Alex Ditchfield Managing Director New York  +1 212 265 5300 aditchfield@bdapartners.com	Jyotin Gagrani Managing Director Mumbai  +91 (22) 6140 3800 jgagrani@bdapartners.com	Phuoc Pham Managing Director Ho Chi Minh City  +84 28 3620 8806 swu@bdapartners.com	Suguru Sasaki Managing Director Tokyo  +81 80 3503 4028 ssasaki@bdapartners.com
Ruari Sinclair Managing Director London  +44 20 3327 3374 rsinclair@bdapartners.com	Jakub Widzyk Managing Director Hong Kong  +852 6466 1228 jwidzyk@bdapartners.com			